

From Sensors to Information The evolution continues

Jack Ickes

09.09.2013 Stuttgart, Germany







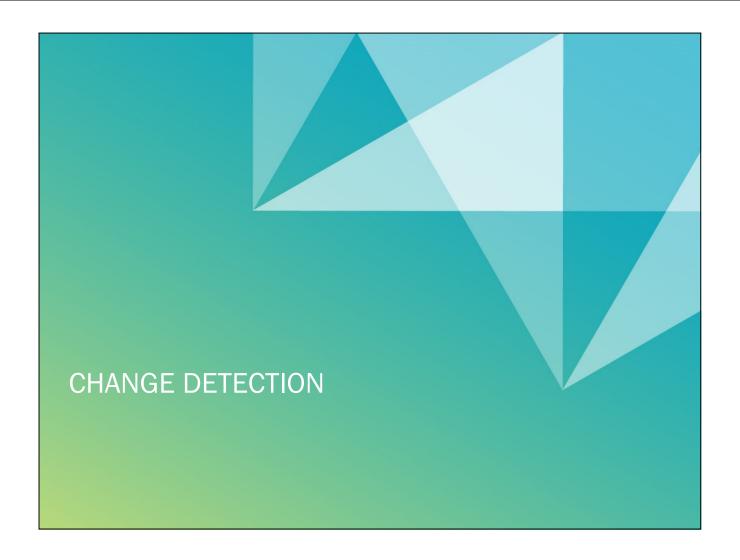


54th Photogrammetric Week

AGENDA

- **01** Welcome / Change Detection
- 02 Market-Leading Sensors
- 03 Strengthened Sensor Workflows
- O4 Expanded Geospatial Solutions
- 05 Closing







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Change Detection

2013



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Home - Buchs, Switzerland

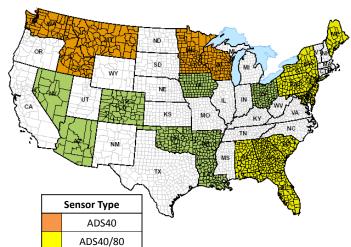
No International Incidents – so far.

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U.S. Department of Agriculture National Agriculture Imagery Program

Largest recurring Imagery program in the world. Complete acquisition of the continental United States on a 3-5 year cycle.



USDA NAIP Program

2013 Acquisition:

- 2.72M Km²
- This equates to an area:
 6X the size of Sweden
 7.5X the size of Germany
 66X the size of Switzerland
 flown during a 4-5 month
 period!
- 100% of all imagery acquired in the NAIP program is by Hexagon Sensors

Possibly the largest success of our sensor portfolio!



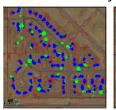
DMC

54th Photogrammetric Week NAIP Data and APOLLO

5 Band Data



Produces very clean change detection





















MARKET-LEADING SENSORS

Sensor Portfolio 2013

NEW Leica ADS100 Airborne Digital Sensor



Technical Features

- 20000 nadir pixel swath in RG(G)BN
- 5um pixel size, with TDI
- FOV 77°, 1000m AGL, 8cm GSD, 1600m swath
- RGGBN Pentachroid in FWD, BWD, NADIR
- Cycle time 0.5ms
- Stabilized lens system
- Reduces size and weight of system by 15kg

How do our customers benefit?

- Almost doubling performance
- Improved reliability
- Unified aircraft installation
- Reduced cost of ownership

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9

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Sensor Portfolio 2013

NEW Leica RCD30 Oblique Sensor







Key Features

- 80MP sensor upgrade for all RCD30
- All existing sensors can be upgraded at low cost

How do our customers benefit?

- Bigger footprint size, more effective flving
- However, 80MP has less light sensitivity than 60MP, longer exposure times are expected



Sensor Portfolio 2013

NEW Z/I DMCIIe



Technical Features

- Redesign of DMCII sensor head to accomodate shared components
- Uses MM30 storage
- SPAN GNSS/IMU boardstack included
- Export free IMU available
- Operates in Leica environment (FlightPro, PAV100)
- Upgrade Path from DMCII

How do our customers benefit?

- Unified aircraft installation
- Reduced cost of ownership for Leica customer to own Z/I product

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11

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ALS70 Enhancements

SP3 version provides increased sensitivity and radiometric performance for a variety of applications

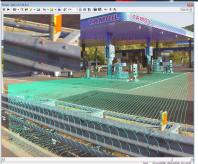
- · City modeling
- Power transmission line modeling / re-rating
- Power distribution line vegetation management



Mobile Mapping







 Hexagon acquired the GeoSoft, a developer of the Pegasus Software for Mobile Mapping, in June of 2013

- Pegasus will be the foundation of our entry into the Mobile Mapping space.
- We believe the market is ready for high-end professional-grade solution.
- Leica Scanner customers will have the option to take their scanners mobile.

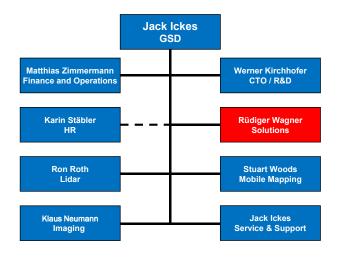


13

STRENGTHENED SENSOR WORKFLOWS

Solutions Focus

World Class Solutions Focus Required Organizational Changes



15 April 2013

Ruedi Wagner appointed to lead the newly formed Business Unit "Solutions" within GSD.

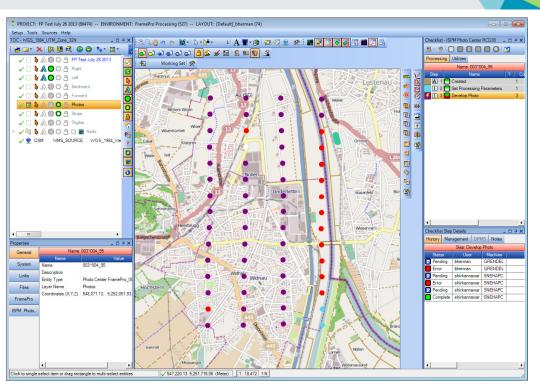
- Expand and strengthen workflow solutions for sensor portfolio
- 2. Provide added value information for the content initiative
- Explore new models and geospatial solutions outside of GSD

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15

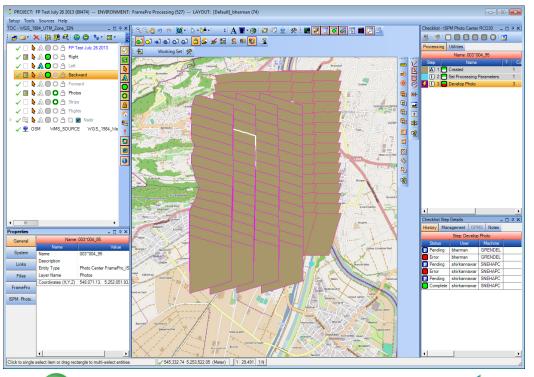
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Sensor Workflow





Sensor Workflow



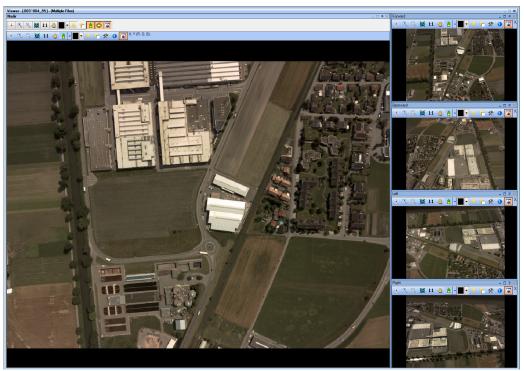
GeoCue

INTEGRATING THE GEOSPATIAL WORKPLACE



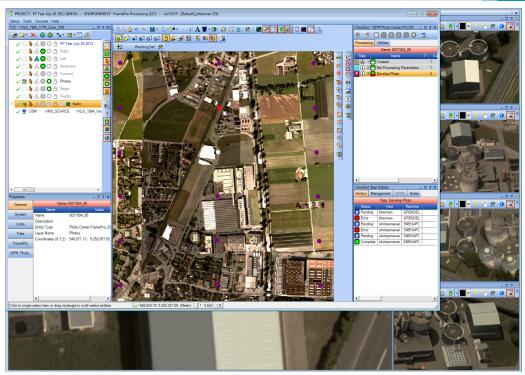
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Sensor Workflow





Sensor Workflow



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Geocue Integrating the Geospatial Workplace



EXPANDED GEOSPATIAL SOLUTIONS

Sensor Workflow



21

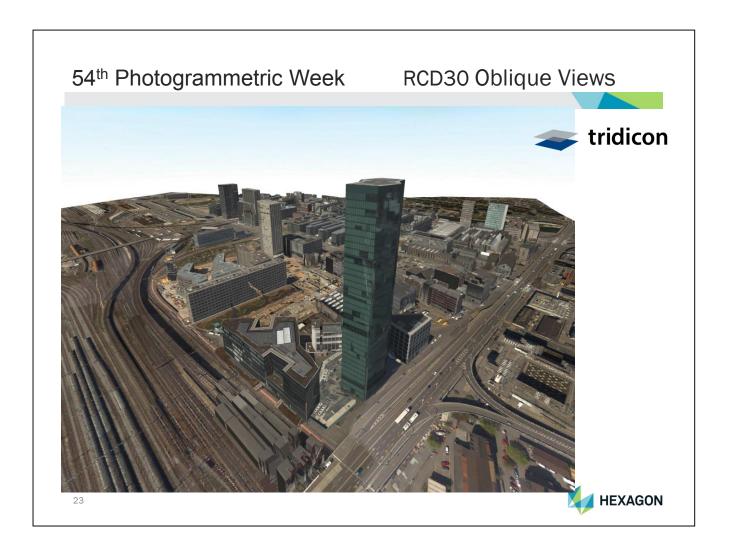


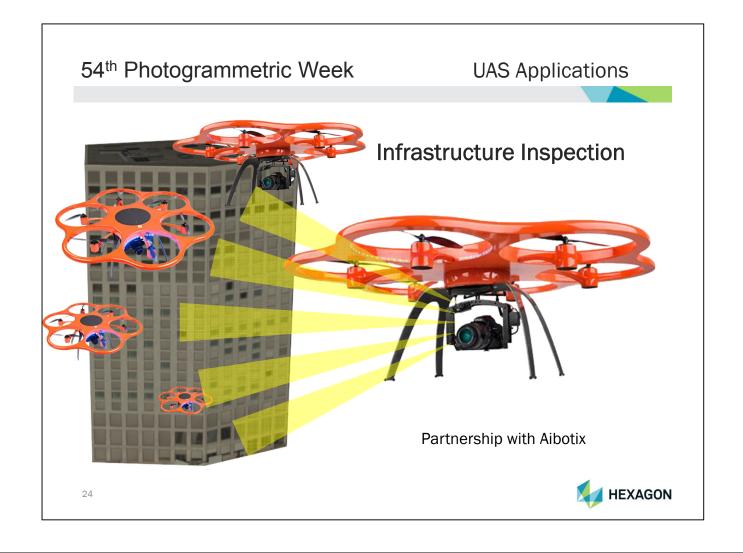


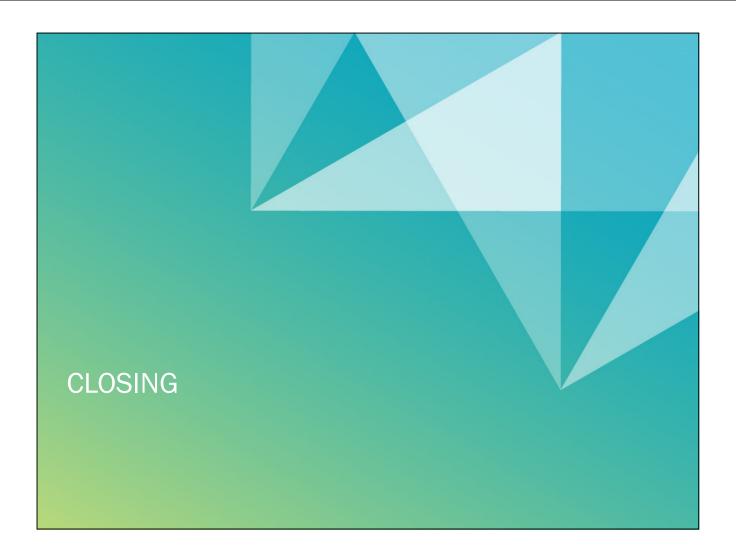
54th Photogrammetric Week RCD30 Oblique Views











Closing



- Buckle up The next 2 years will be more dynamic than the past 2.
- Hexagon is committed to marketleading Geospatial solutions.
 We can help make the ride fun!
- I wish you a great time this week in Stuttgart.
- May you connect with old friends.
- Make some new ones.
- Leave smarter than when you arrived!
- Thank you

